



By Hammond Consulting, Inc.

Doorlister® Drawerlister™

"The Cabinet Door & Drawer Making Solutions"™

June, 2012

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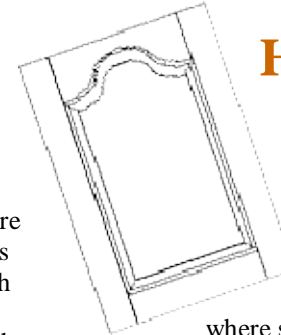
What are Doorlister® and Drawerlister™?

"Doorlister® and Drawerlister™ are more solutions than products", says Gene Hammond, founder. "As with many software 'Products', it's not what they are, but what you do with them that matters. Doorlister® and Drawerlister™ are solutions specifically designed to address the needs of manufacturers of Cabinet Doors and Drawers".

The goal of Doorlister® and Drawerlister™ is to get orders, price them, and to get the parts to the shop. Designed to be flexible, they let you take possession of not only your pricing and definitions, but also help you streamline your manufacturing process.

- ◆ Save thousands of data entries by sending parts to automated cutoff saws and CNC controlled machinery...
- ◆ Get orders automatically from Cabnetware®...
- ◆ Make labels for doors or parts in the shop...

Select just the reports you desire from the more than 90 Job Reports that are instantly available whenever a job is created. Add to this the more than 40 Management Reports you have to choose from and you're just beginning to get the flavor of Doorlister® and Drawerlister™.



How they work

Doorlister® and Drawerlister™ are used as "Order Entry" systems where sizes are quickly and easily entered on a job-by-job basis. Invoices, Packing Lists, Shop Cutting and Assembly Lists are automatically and "instantly" available.

Available Options:

- ◆ **Security Module:**
Gain Control of your data by restricting user access to different parts of the program
- ◆ **Job Tracking Module:**
Know instantly where your customer's jobs are.
- ◆ **QuickBooks® Connection:**
Eliminate double data entry... exchange Customers with and send Invoices to QuickBooks®.

You're in the Driver's Seat

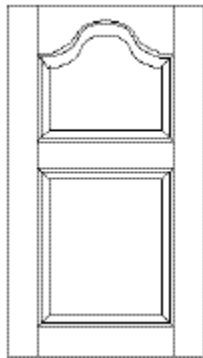
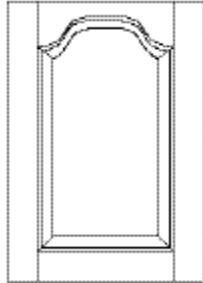
Doorlister® and Drawerlister™ are "Data Driven" and the data is suited to your operation.

- You name the Doors and Drawers.
- You name the Materials.
- You set up the pricing.
- You control who gets the discounts.

Examples

Doorlister® and Drawerlister™ handle many types of Doors and Drawers.

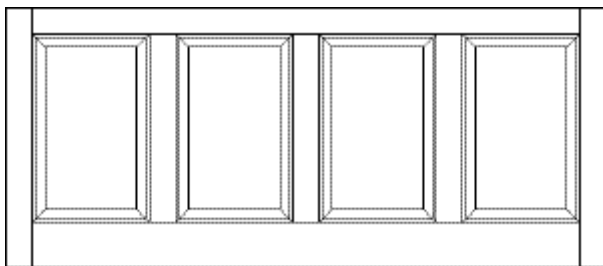
- ◆ **Stile and Rail**
(Raised or Flat Panel)



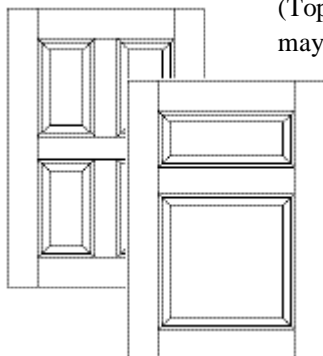
Stretch

The ability to split a single panel into two at a specific height is inherent in Doorlister®. Tagged “Stretch” doors, this allows you to set up a specific height (say 42”, 48” etc.) at which a standard door will be split into two panels with a center rail added automatically.

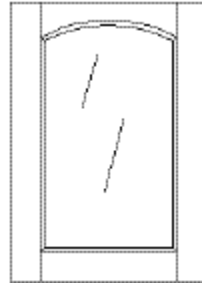
- ◆ **Multi-Panel: Wainscot, Multi-panel Doors, Cabinet Backs and Grids.**
Doorlister® also invented “Smart Grid” technology... a feature that automatically adds sections (wide and/or high) based on size at time of order.



- ◆ **Fixed Section Grids**

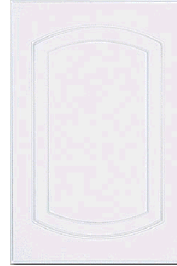


(Top, Bottom, Left and Right may have fixed sizing while other sections vary dynamically)



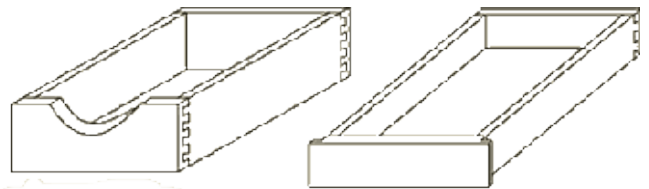
- ◆ **Glass Doors**
Doorlister® allows Glass Door production based on the door definition or “on the fly” for any panel door as an order is entered.

- ◆ **CNC-Routed: MDF/Thermo-foil Doors**



Doorlister® can optionally be set up to send door sizes and profiles to CNC-Router Software or other Computer Controlled equipment software for processing. This is usually customized for each situation.

- ◆ **Drawer Boxes and Pull-Out Trays**



Just the Facts

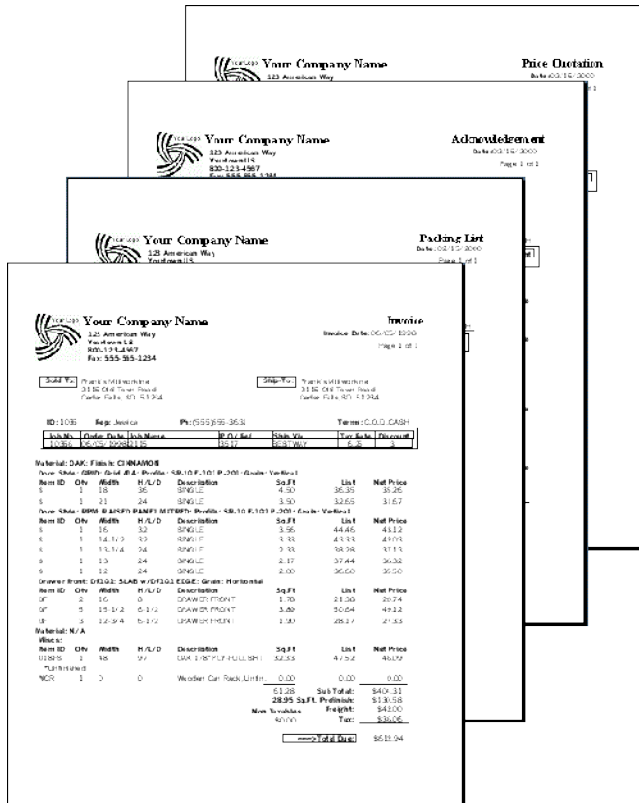
- ◆ Doorlister® and Drawerlister™ handle an unlimited number for styles per job.
- ◆ Doorlister® handles panel, multi-panel, wainscot, and European door styles. Stiles, rails, mullions and panels are automatically calculated.
- ◆ Drawerlister™ handles, Drawer Boxes and Pull-Out Trays with many options. Drawer sides, fronts, backs and bottoms are calculated to your specifications.
- ◆ Doorlister® and Drawerlister™ make Invoices based on style, material, pre-finishing, and price/square unit. Special pricing and discounts can also be set up based on customer, volume or simply set at time of order.
- ◆ Optionally, "talk" to CNC Cutoff Saws (Tiger... Grecon...Razor...), Routers, Tenoners, Panel Saws and other Computerized equipment. This ability is customized for each situation.



Customer Reports

From Start to Finish, Doorlister® and Drawerlister™ handle customer reports professionally.

What accounting program can handle the intricacies of pricing Custom Doors and Drawers? How about sending your Invoice Data from Doorlister® or Drawerlister™ to QuickBooks® or your accounting program?



- ◆ **Quotations**
Reduce data entry: Enter a quote and convert it to a job with a single click upon customer acceptance.
- ◆ **Acknowledgements**
Expedite customer confirmation: Fax or Email Acknowledgements, which include all Order details (quantities, material, sizing and pricing).
- ◆ **Invoices**
Reduce manual calculations and oversights by sending Invoices that automatically calculate pricing and discounts that you set up.
- ◆ **Packing Lists**
Eliminate costly shipping errors by ensuring that all items are present when it's time for shipping.

Shop Reports

Designed to help make the shop run smoothly and efficiently, shop reports add strength and flexibility to the way you cut and assemble Doors, Drawer Fronts and Drawer Boxes.

- ◆ **Sorted Frame Parts Lists**
Frame parts are grouped together by part type and then sorted and combined to help give material savings and minimize setup times.
- ◆ **Sorted Panel Parts Lists**
Panel parts are sorted and grouped together for more efficient handling and material usage.
- ◆ **Assembly Lists**
Grouped by Style and then Size, assembly lists are designed to be efficient and use a minimum of paperwork.
- ◆ **Drawer and False Front lists**
- ◆ **Parts Labels**
Labels for parts as they are traveling through the shop.
- ◆ **Drawer Box Assembly Report**
(Requires Drawerlister™)

Management Reports

Management reports help you gain control of your company's orders, efficiency and planning. Doorlister® and Drawerlister™ have over 40 Management reports to help you zero in on your business. Below are the titles of just a few.

- ◆ **Bookings Report: Sales and Qty from orders in any Date Range**
- ◆ **Plant Schedules: Summary of Styles and qty for all jobs in shop**
- ◆ **Shipping Schedule**
- ◆ **Material Usage: Material requirements over any date range**
- ◆ **Sales by Customer, Sales Summary**
- ◆ **Many more reports**

Don't take our word for it...

Hammond Consulting has worked with Door and Drawer manufacturers internationally for many years. Doorlister® and Drawerlister™ have evolved by user participation and many companies have contributed to their development. They have contributed ideas, concepts and put their money where their mouth is in supporting products for very narrow nitch-markets. It is because of these companies and their commitment to excellence in Cabinet Door and Drawer Making that Doorlister® and Drawerlister™ are here today.

Here are some comments from a few of them:

“They have been 'Terrific' to work with.”

“Originally they developed a custom pricing scheme in Doorlister to accommodate special pricing needs for some of our doors. Recently we worked together to develop a Link to a KOMO-CNC Router with special profile considerations. Also Hammond has developed custom capabilities to integrate our customer database from Doorlister® to Data Pro Accounting.

Gene was attentive to meeting our needs while integrating our solution to the standard version so that we are included in future updates.”

Jody Brazell
Roy's Wood Products
Lugoff, South Carolina

"We've had Doorlister® since 1987 and Drawerlister™ (shortly thereafter). They're a vital part of our operation... Used to make Doors as well as Dovetail Drawer Boxes. We have worked with Hammond Consulting to develop many custom features and reports for our operation.

For us, taking orders is just the beginning.

Doorlister® sends parts lists to our (Bar Mullen) cutoff saw and our (Gabbiani) tennonner. We also use custom shipping labels and many other aspects of Doorlister® and Drawerlister™."

Steve Mashl (Plant Manager)
Valley Custom Door (A division of Valley Cabinets Inc.)
DePere, Wisconsin

Editor's note:

The following comments are taken from a statement made back in 1988 by Edward J. Rossi, Founder of California Door Company of Morgan Hill. At that time his company was growing from \$2Million in seven months to about \$7 Million in 1989). Today his company still uses Doorlister and has door sales exceeding \$40 Million annually.

"I don't think my company could have achieved its growth and success in the time frame it did without the help of 'Doorlister'... 'Doorlister' is something that every door manufacturer can't afford to be without..."

Edward J. Rossi, Founder
Cal Door
Morgan Hill, California

One year ago or so, I was considering looking elsewhere for a customized program. I knew the price would be out of this world, but I needed the ability to get more out of the Doorlister program. Today, I am completely satisfied with the direction that this software is headed.

Thanks again for all you do and keep up the good work.

Troy Deaton, President
Westwind Wood Specialties, Inc
Quinter, Kansas

Tell Me More

- On the Web, visit www.Doorlister.com and www.Drawerlister.com to learn more about Doorlister® and Drawerlister™. Be sure to check out the Overviews now available.
- Get a Live-DEMO appointment by visiting www.doorlister.com/doorlister_live_demo.asp
- Call 209.845.9400 or FAX: 209.845.9500
- Visit www.HammondConsulting.com to learn more about Hammond Consulting, Inc...

